

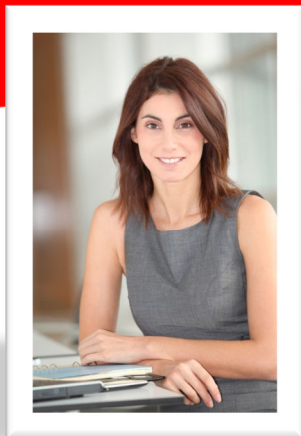
## *The Defining Difference*

The premiere boutique brokerage of Zellerman has had a reputation over the past decade of unparalleled service and exemplary performance.

Ranked as one of the top 10 growing firms in the state, averaging over 1000 transactions a year.

Zellerman's listings and handpicked clientele are provided the A-list level of service one should expect.

We, at Zellerman, are client centric and unlike most who are investor owned and looking at the bottom line, we look out for your best interest on your investments. We look forward to serving you with exceptional service and outstanding results.



43,000+ properties  
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# FOR SALE



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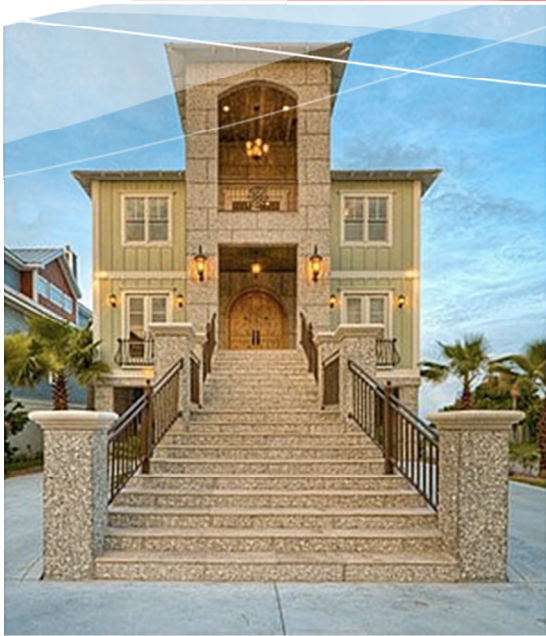
**ZELLERMAN**

*Experience Luxury from a  
Premiere Boutique Brokerage  
-Buyers Guide-*



## *"Real Estate Re-Invented"*

At Zellerman we pride ourselves on our performance, when we make the deal a success for you, our client. There are many hurdles, documents, and people that come into play when buying and selling real estate. We want to give you peace of mind, while delivering the best action plan and marketing for your home, since your largest financial investment deserves proper management and oversight. Allow us the pleasure to represent you with distinction.



### **When you are ready to buy your next home, what should you expect from our firm and it's associates?**

#1 Our first objective is to listen to your goals and intentions, matching those to your unique needs and requirements, our associate will offer industry experience and feedback to insure your wishes will be met.

#2 We perform an in-depth discovery through FMLS, GMLS, and through our private listings and connections in the industry to match you with a selection of homes so that we only show you properties that will be of interest to you and your requirements.

#3 We develop a comprehensive analysis of the market trends, forecasts, and our experience to negotiate the best deals on your behalf.

#4 After making your own evaluation of the findings, that meet your expectations and pairing that with the viability of the marketplace, we make the most informed

decision together and aggressively save you the most money possible.

#5 We convey and deliver the offer and follow-up with inspection reports, financial institutions and so forth making the process simple for you in the purchasing process.

#6 Our firm walks you through financing options and works with the sellers, attorneys, and financing institutions to ensure and secure the deal.

#7 Finally our broker himself reviews the deal making any final suggestions and critiques if needed, so that we give you the peace of mind that you made the right choice with Zellerman's personal services. Our services don't stop once you get your keys, we will continually follow-up with you in the future, always making sure you have a reliable and trustworthy firm by your side whether you relocate or purchase further real estate in the future. Welcome to the luxury you deserve.